



## Intel to Acquire Altera Customer FAQ

Intel and Altera are joining forces to make the next generation of semiconductors not just better, but able to do more. This transaction is expected to create long-term value for customers who increasingly require integrated solutions with better performance and improved flexibility. Below are answers to questions that customers may have about our plans.

**Q:\* What details can you share regarding plans for the Altera organization once the transaction closes? Who will lead the business inside of Intel?**

A: Upon successful completion of the acquisition, Altera will become a new Intel business unit called the Programmable Solutions Group (PSG). The group will contain all existing Altera product lines, and will remain committed to the delivery of FPGAs and other related software and IP products to the global marketplace. In addition, we will create compelling new products for the data center and IoT market segments. Altera veteran Dan McNamara will lead the Programmable Solutions Group reporting to Intel CEO, Brian Krzanich. Dan currently serves as VP and General Manager for the Altera Embedded Division, and his 11-year tenure with Altera includes leadership positions in business development, global sales, and field application engineering.

**Q: Will Intel continue to operate a standalone FPGA business?**

A: Yes. Intel plans to fully support and grow Altera's existing, FPGA business and to operate Altera as an Intel business unit following the integration.

**Q: Will Intel continue to support the low-end and power Altera products (MAX®, Cyclone® and Enpirion®)? What about ARM®-based products?**

A: Yes. Intel intends to continue support for the entire Altera product line, including continued support and development of Altera's ARM-based product lines.

**Q: Will customers still be able to get the same technical support? Will customers still receive the Altera sales and support model?**

A: Yes. Intel plans to provide the same technical support you currently receive from Altera, and we expect to retain the current Altera sales and support group, which will continue supporting current Altera customers.

**Q: Will Intel honor Altera's existing master agreements?**

A: Yes. Intel plans to continue honoring all Altera customer agreements for their existing durations.

**Q: Will Intel discontinue existing Altera products?**

A: No. Intel has no plan to discontinue existing products.

**Q: Will Intel continue to use TSMC, or will Intel move Altera products to Intel manufacturing?**

A: Intel intends to continue using TSMC for existing Altera products currently manufactured there. As planned, Intel will manufacture Altera's new, 14 nm Stratix<sup>®</sup> 10 products under our existing foundry relationship. Going forward, the companies expect to enhance new Altera products through design and manufacturing improvements resulting from Intel's integrated device manufacturing model.

**Q: Will customers see any change to Altera's traditional length of production support?**

A: No. Intel understands the need for long-life products in many customer applications, and we plan to continue supporting those needs on existing products. Today, Intel's Internet of Things business has products targeted at embedded applications that are available in long-life support SKUs, and the company has a successful track record of supporting those customers.

**Q: What vertical market segments will Intel prioritize?**

A: Intel plans to support Altera's existing customers and focus areas, and Intel brings complementary expertise serving a wide range of vertical markets today.

**Q: When could we expect to see new products resulting from this transaction?**

A: Intel plans to integrate a Xeon<sup>®</sup> processor with a coherently-attached FPGA in a single package, which we estimate will deliver significant performance efficiency improvements with select workloads. We expect to have limited availability of the new co-packaged solution in 2016.

### **Forward Looking Statements**

This document contains forward looking statements related to the proposed transaction and business combination between Intel and Altera, including statements regarding the benefits of the transaction and the timing of the transaction as well as statements regarding the companies' products and markets. Forward looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. Many factors could cause actual future events to differ materially from the forward looking statements in this document, including the following, among others: delays, disruptions or increased costs in the integration of Altera's technology in existing or new products; Altera stockholders may not approve the transaction; closing of the transaction may not occur or may be delayed; expected synergies and other financial benefits of the transaction may not be realized; integration of the acquisition post-closing may not occur as anticipated; litigation related to the transaction or limitations or restrictions imposed by regulatory authorities may delay or negatively impact the transaction; unanticipated restructuring costs may be incurred or undisclosed liabilities assumed; attempts to retain

*\*Added on November 30, 2015*

key personnel and customers may not succeed; the business combination or the combined company's products may not be supported by third parties; actions by competitors may negatively impact results; and, there may be negative changes in general economic conditions in the regions or the industries in which Intel and Altera operate. In addition, please refer to the documents that Intel and Altera file with the SEC on Forms 10-K, 10-Q and 8-K. These filings identify and address other important risks and uncertainties that could cause events and results to differ materially from those contained in the forward-looking statements set forth in this document. Readers are cautioned not to put undue reliance on forward-looking statements, and Intel and Altera assume no obligation and do not intend to update these forward-looking statements, whether as a result of new information, future events or otherwise.

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